



Dealer Terms & Conditions

PAYMENT METHODS FOR WHOLESALE CUSTOMERS: All orders must be paid for at the time of purchase with Valor Studios; because we are a small operation with few staff members, we do not have the resources to maintain the paperwork that comes with invoicing and extending credit terms (at this time). We accept PayPal, checks, money orders, and most major credit cards with the exception of American Express.

SHIPPING METHODS FOR WHOLESALE CUSTOMERS: Shipping and handling for one 5-inch tube within the United States is \$20.00, which includes full insurance. We can fit up to five prints in this tube. We ship by US Postal Service Priority Mail which delivers typically in 3-5 days.

Shipping and handling for one tube shipped to overseas locations varies based on weight. We ship international orders by US Postal Service Air Mail Express and will charge your card based on the total shipping price. When placing an international order please indicate how much insurance/declared value you would like posted on the shipment. Please understand that the insurance and declared value must match and that an import tax may be applied by the country in which you live.

DROP SHIPPING: For US and APO/AE orders we can drop ship prints directly to customers for the standard \$20.00 shipping rate for up to five prints in a tube.

RETURNS: Since our high-quality products match our straightforward product descriptions, we are seldom asked to accept a product return. However, if a dealer wishes to return a Valor Studios product, due to the fragile nature of our merchandise, we would review the dealer's request on a case-by-case basis. We would either accept or deny the request to return a product based upon the case's circumstances. Only following pre-approval from Valor Studios, can a dealer return a product for a refund or exchange. Again, returns are seldom, if ever, necessary.



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WHOLESALE RATES: Valor Studios' prints are available at different wholesale rates depending on the print edition and signers. Some prints are available at 50% trade discount and others at 30%.

Why can't we provide all prints at the traditional 50% wholesale rate?

This is because the cost of producing some print editions (usually editions with the most signatures or a particular, rare signature) has increased substantially. This includes traveling to varied locations to secure signatures. It also involves costs associated with donations to charities or unit associations given on the veterans' behalf. Now, vs 10 years ago, we must go to much greater expense to attain signatures.

For example, with "Hang Tough, Bastogne 1944" we flew 12 E-Co veterans (plus traveling companions) into one location for a multi-day visit wherein the prints were signed. Afterward, to amass another 4-5 signatures, we had to transport the prints from Virginia to Montana where we hosted additional signings. Some print editions therefore contain prints that have several hundred dollars invested in each print's creation.

OTHER POLICIES: To maintain the pricing integrity of our artists' works, Valor Studios requires that our prints will not be sold below retail price. Any special exceptions must be approved by Valor Studios. By providing images of our prints for dealers to use in advertising please remember that the artwork remains copyrighted by the publisher and its usage can be revoked at Valor Studios discretion.



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NAME OF YOUR DEALERSHIP: _____

NAME OF PRIMARY CONTACT: _____

GALLERY ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE: _____ FAX: _____

E-MAIL: _____ WEB SITE: _____

TYPE OF BUSINESS: (please circle all applicable):

INTERNET BASED / WALK IN GALLERY / EXHIBITOR

IS YOUR GALLERY (circle one): INCORPORATED / PARTNERSHIP / SOLE PROPRIETORSHIP

Tax ID number: _____

Would you like us to keep a credit card on file for ease when ordering? YES / NO

VISA / MC / DISCOVER Number: _____

Expiration Date: _____

I hereby agree that I have read, understand, and will adhere to the Valor Studios dealer terms and conditions set forth in this packet.

signed

title

date